

PERSPECTIVES

TRUMPONOMICS – TWO SCENARIOS FOR FISCAL STIMULUS

January 5, 2017

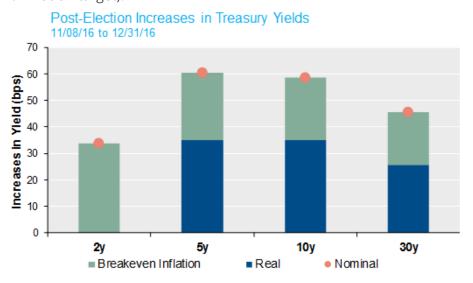
Topics: Market and Economics

Contributors: David G. Eichhorn, CFA



Subscribe to NISA Perspectives, Primers, News and Quarterly Economic Webinar Updates.

Changes in yields can provide insights into the market's views on the potential results of anticipated policies of the Trump Administration. One of the more interesting dynamic relationships is that between TIPS and nominal Treasury yields, which offers guidance regarding real growth and inflation expectations. The graph below depicts changes in selected real and breakeven inflation rates (calculated as the difference in yield between nominal Treasuries and TIPS) since the election. Strikingly, there have been sharp increases in both real and breakeven rates (including a move in a preferred measure of the Fed toward its stated 2% inflation target).



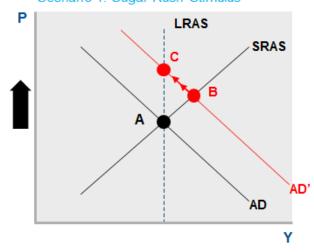
Source: Bloomberg.

Notably, the composition of the rate moves is markedly different between the two-year and five-year and longer maturities—with the two-year rate moving up due to higher inflation expectations while five-year and longer maturities increasing primarily due to real rates and more modest jumps in expected inflation. One interpretation of these *relative* moves is that two-year rates are indicating that the near-term boost in economic activity will simply arrive in higher realized inflation. Over longer horizons, however, the majority of the rate increases occurring in real rates suggests higher growth potential over this period.

Other factors have undoubtedly driven changes in the yields across the curve (e.g. the impact of increased oil prices on two year breakevens). Nonetheless, the yield changes across these different horizons offer a convenient way to reexamine how fiscal stimulus affects growth in the economy and inflation expectations. Though the analysis below may take you back to your Econ 101 days, we think it may provide a useful framework for deciphering the impact of the new administration's plans—and the market's interpretation of them—over the coming months.

Scenario 1: Sugar Rush Stimulus

The graphic below uses the traditional framework for understanding two key aspects of an economy: the price of goods (P) and the total output of the economy (Y). When the economy receives fiscal stimulus, the Aggregate Demand curve (AD) curve shifts rightward to AD', regardless of whether it's a tax cut, a spending increase, or both. In the short run, equilibrium moves from point A to point B. Growth and inflation increase. If the stimulus is purely cyclical and doesn't improve the productive capacity of the economy, prices adjust over time and we move back along AD' to point C with a net result of higher inflation and no net growth. We could describe this as sugar rush stimulus, where the immediate boost to growth and inflation causes the economy to overheat and eventually reverse course.



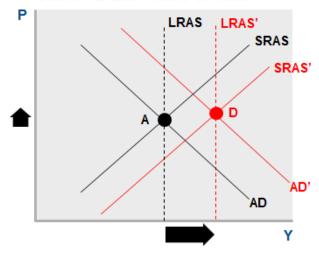
Scenario 1: Sugar Rush Stimulus

Scenario 2: Lean Muscle Stimulus

If Trump and the Republican Congress can design an economic agenda that succeeds where so many others have failed since the crisis—by increasing productivity (and possibly labor force participation)—things look much better. As in the first scenario, the AD curve shifts to the right because of the fiscal stimulus. As productivity increases, the Short Run Aggregate Supply (SRAS curve) also shifts rightward since each worker-hour produces more output at a given labor cost. The economy moves from point A to point D (if these productivity enhancements are permanent, LRAS curve also shifts to the right and the new

equilibrium is sustainable). Because the productive capacity of the economy is increased, the demand boost from fiscal stimulus is less likely to bring about the shortages of goods and labor that characterize an overheating economy and which generate inflationary pressure. The relative magnitude of the shifts in the AD and AS curves determines the pace of inflation, but in any circumstance, growth is higher and inflation is lower relative to Scenario 1.

Scenario 2: Lean Muscle Stimulus



It has only been a short period of time since the election, and the new administration hasn't even taken office yet. Nevertheless, bond market activity since early November has reflected both higher real and breakeven rates, and both are undoubtedly welcome developments in the eyes of central bank policymakers. It will be very interesting to watch this dynamic play out in Washington and the markets (and of course Twitter) over the coming months.

If we see increases in real rates, with well-contained increases in inflation expectations, the market will be likely converging on a view in line with Scenario 2—the economy is expected to grow and add lean

muscle in terms of productive capacity. However, if we begin to see a material increase in inflation expectations with little increase in real rates, the sugar rush scenario is beginning to manifest and the benefit of the stimulus will fizzle quickly, with inflation headaches left behind.

One important postscript: This analysis is focused only on the impact of suggested fiscal stimulus. Accordingly, we ignored a third possible scenario involving protectionist policies, in the extreme, resulting in a trade war. For this third scenario, our classical framework would suggest a stagflationary environment: Aggregate Supply (AS) would shift left, reducing growth and increasing inflation.

¹Recall that the AD-AS model distinguishes between Short Run (SRAS) and Long Run Aggregate Supply (LRAS), where LRAS is a vertical line determined by the size of the labor force and its productivity. The SRAS governs in the short term due to sticky prices and wages, but as prices adjust over time, the economy shifts along the demand curve to an equilibrium where AD = LRAS.

Disclaimer: By accepting this material, you acknowledge, understand and accept the following:

This material has been prepared by NISA Investment Advisors, LLC ("NISA"). This material is subject to change without notice. This document is for information and illustrative purposes only. It is not, and should not be regarded as "investment advice" or as a "recommendation" regarding a course of action, including without limitation as those terms are used in any applicable law or regulation. This information is provided with the understanding that with respect to the material provided herein (i) NISA is not acting in a fiduciary or advisory capacity under any contract with you, or any applicable law or regulation, (ii) that you will make your own independent decision with respect to any course of action in connection herewith, as to whether such course of action is appropriate or proper based on your own judgment and your specific circumstances and objectives, (iii) that you are capable of understanding and assessing the merits of a course of action and evaluating investment risks independently, and (iv) to the extent you are acting with respect to an ERISA plan, you are deemed to represent to NISA that you qualify and shall be treated as an independent fiduciary for purposes of applicable regulation. NISA does not purport to and does not, in any fashion, provide tax, accounting, actuarial, recordkeeping, legal, broker/dealer or any related services. You should consult your advisors with respect to these areas and the material presented herein. You may not rely on the material contained herein. NISA shall not have any liability for any damages of any kind whatsoever relating to this material. No part of this document may be reproduced in any manner, in whole or in part, without the written permission of NISA except for your internal use. This material is being provided to you at no cost and any fees paid by you to NISA are solely for the provision of investment management services pursuant to a written agreement. All of the foregoing statements apply regardless of (i) whether you now currently or may in the future become a client of NISA and (ii) the terms contained in any applicable investment management agreement or similar contract between you and NISA.